



**PRESS RELEASE**

**PR. No. 012/2024**

**FAN MILK PLC (FML) –**

**UNAUDITED FINANCIAL STATEMENTS FOR  
THE FULL YEAR ENDED DECEMBER 31, 2023**

FML has released its Un-Audited Financial Statements for the full year ended December 31, 2023, as per the attached.

Issued in Accra, this 30<sup>th</sup>.  
day of January 2024.

**- END -**

att'd.

**Distribution:**

1. All LDMS
2. General Public
3. Company Secretary, FML
4. NTHC Registrars, (Registrars for FML shares)
5. Custodians
6. Central Securities Depository
7. Securities and Exchange Commission
8. GSE Council Members
9. GSE Notice Board

**For enquiries, contact:**

**Head Listing, GSE on 0302 669908, 669914, 669935**

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**Document Classification: Public**



# FAN MILK PLC

## Un-Audited Financial Statements for the full year ended December 31, 2023

### Statement of Comprehensive Income for the full year ended December 31, 2023

	2023 GH¢'000	2022 GH¢'000
<b>Revenue</b>	<b>549,416</b>	<b>536,938</b>
Cost of Sales	(378,144)	(421,066)
<b>Gross Profit</b>	<b>171,272</b>	<b>115,872</b>
Sales and Distribution Costs	(105,208)	(96,419)
Administrative Expenses	(40,036)	(53,247)
Other Income	4,413	3,651
<b>Operating Profit</b>	<b>30,441</b>	<b>(30,143)</b>
Finance Income	33,883	18,341
Finance Cost	(27,278)	(21,755)
<b>Net Profit (Loss) before tax</b>	<b>37,046</b>	<b>(33,557)</b>
Current Income Tax	(9,262)	(8,039)
Growth & Sustainability Levy	(432)	-
<b>Net Profit (Loss) after tax</b>	<b>27,352</b>	<b>(41,596)</b>
Other Comprehensive Income	-	-
<b>Total Comprehensive Income</b>	<b>27,352</b>	<b>(41,596)</b>
Number of Shares outstanding	116,207,288	116,207,288
<b>Earnings per Share</b>	<b>0.235</b>	<b>(0.358)</b>

### Statement of Financial Position as at December 31, 2023

	2023	2022
<b>ASSETS</b>		
<b>Non-current assets</b>		
Property, Plant and Equipment	158,735	182,880
Deferred Tax Assets	8,002	8,002
	<b>166,737</b>	<b>190,882</b>
<b>Current Assets</b>		
Inventories	106,104	150,977
Tax Assets	9,142	5,094
Trade and Other Receivables	239,878	175,786
Bank and Cash Balances	65,922	61,320
	<b>421,047</b>	<b>393,177</b>
<b>TOTAL ASSETS</b>	<b>587,783</b>	<b>584,059</b>

### COMMENTS TO THE FINANCIAL STATEMENTS:

Fan Milk PLC grew in revenue of 2.3% over same period prior year. This growth rate is significantly lower than expectation. The challenges experienced in quarter three on FANYOGO quality transcended into quarter four, thus impacting the revenue growth adversely. However, the business was able to improve upon the gross margin from 21.6% in previous year to 31% in 2023. The improved gross profit margin is due to better product mix, price increases and a significant work done on productivity initiative like the use of biomass energy. Inputs cost continue to soar due to high inflation and exchange rates that have run throughout the year. In spite of that, the business was able to post operating profit of GH\$30.4million compared to operating loss of GH\$ 30.1million same period last year.

### Statement of Changes in Equity

	2023	2022
<b>Stated capital</b>	<b>10,000</b>	<b>10,000</b>
Retained earnings - January 1	195,079	236,675
Total comprehensive income	27,352	(41,596)
Dividend for previous year	-	-
<b>Retained earnings - December 31</b>	<b>222,431</b>	<b>195,079</b>
<b>Total equity</b>	<b>232,431</b>	<b>205,079</b>

### Statement of Cash Flows for the full year ended December 31, 2023

	2023 GH¢'000	2022 GH¢'000
<b>Cash Flows from Operating Activities</b>		
Cash generated from Operations	37,771	(2,183)
Interest Paid	(27,278)	(21,755)
Interest Received	33,883	18,341
Tax Paid	(13,674)	(16,241)
<b>Net Cash Generated from Operating Activities</b>	<b>30,702</b>	<b>(21,838)</b>
<b>Cash Flows from Investing Activities</b>		
Purchase of Property, Plant and Equipment	(7,416)	(11,704)
Proceeds from sale of Property, Plant and Equipment	69	1,776
<b>Net Cash used in Investing Activities</b>	<b>(7,347)</b>	<b>(9,928)</b>
<b>Cash Flows from Financing Activities</b>		
Lease Payment	(3,714)	(2,494)
Dividends Paid	(39)	(1)
Loan Facility	(15,000)	30,000
<b>Net Cash used in Financing Activities</b>	<b>(18,753)</b>	<b>27,505</b>
Increase (Decrease) in Cash and Cash Equivalents	4,602	(4,261)
Cash and Cash Equivalents at January 1	61,320	65,581
<b>Cash and Cash Equivalents at December 31</b>	<b>65,922</b>	<b>61,320</b>

### Notes to the Financial Statement for the full year ended December 31, 2023

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these quarterly financial statements are consistent to that of the most recent Annual Report and Accounts.

2. The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).

3. Administrative expenses include:

	2023 GH¢'000	2022 GH¢'000
Directors Remuneration	465	465
Auditors Remuneration	256	256
4. Other Income		
Profit on Sale of Fixed Assets	86	1,197
Sale of Scraps & Sundry Income	780	87
Rent Income	2,583	1,228
Bad Debt Recovered	964	1,138

**TO THE BEST OF OUR KNOWLEDGE THE FINANCIAL STATEMENTS DO NOT CONTAIN UNTRUE STATEMENTS, MISLEADING FACTS OR OMIT MATERIAL FACTS**

Dr. Charles Mensa  
Board Chairman

Ziobeilton Yeo  
Managing Director